## Client success story







## Helping the Anime Giant Stand Out in a Niche Market

## **Client Challenges**

- Tax Calculation Issues: Complexity due to multiple currencies.
- Customer Data Access: Difficulty in managing data as the subscriber base grows.
- Outdated User Experience: Need for a modern and intuitive interface.
- Content Optimization: Challenges in delivering seamless cross-platform streaming.

## **Our Solutions**

- eCommerce Migration: Moved the portal from Shopify to Salesforce Commerce Cloud.
- Enhanced UI/UX: Improved site aesthetics and designed a new eCommerce platform.
- Multi-Currency & Taxation: Addressed sales tax, GST calculations, and multi-currency handling.
- Buy Now, Pay Later: Integrated Sezzle with SFCC for flexible payment options.
- Personalized Access: Developed separate logins for guests and subscribers.



+9%

Increase in MoM subscribers



+17%

increase in cross platform streaming minutes



+13%

Increase for guest logins